

APPENDIX A

Estimated effect of the Guiding Stars system on the log(share of star rating per serving purchased).

	0-Star Share	1-Star Share	2-Star Share	3-Star Share	Star Rating
Supermarket Transaction data	-0.002 (0.002)	0.019*** (0.004)	-0.009 (0.006)	0.010* (0.004)	0.008* (0.003)

Standard errors in parentheses.

*p<0.05, **p<0.01, ***p<0.001

Each reported coefficient estimate in this table is obtained from a separate regression. Results are weighted per serving. The data compares Loblaws relative to Zehrs supermarkets from June 1, 2012 to February 28, 2013, with the post-implementation period after August 10, 2012

APPENDIX B

Estimated effect of the Guiding Stars system on the log(share of star ratings per product (i.e., UPC) purchased) for two-months post-intervention.

	0-Star Share	1-Star Share	2-Star Share	3-Star Share
Supermarket Transaction data	-0.009*** (0.002)	0.013*** (0.004)	-0.018*** (0.005)	0.022*** (0.003)
	Star Rating	# of Items per Transaction	Price per Transaction	Revenues
Supermarket Transaction data	0.015*** (0.002)	0.011* (0.004)	0.014*** (0.002)	0.022 (0.011)

Standard errors in parentheses.

*p<0.05, **p<0.01, ***p<0.001

Each reported coefficient estimate in this table is obtained from a separate regression. Results are weighted by UPC. The data compares Loblaws relative to Zehrs supermarkets from June 1, 2012 to October 9, 2012, with the post-implementation period after August 10, 2012

APPENDIX C

Estimated effect of the Guiding Stars system on the log(share of star rating per product (i.e., UPC) purchased) in Loblaws relative to Superstore supermarkets.

	0-Star Share	1-Star Share	2-Star Share	3-Star Share
Supermarket Transaction data	-0.009*** (0.003)	0.022*** (0.004)	0.009 (0.007)	0.009* (0.004)
	Star Rating	# of Items per Transaction	Price per Transaction	Revenues
Supermarket Transaction data	0.010*** (0.003)	0.020*** (0.005)	0.001 (0.003)	0.016 (0.014)

Standard errors in parentheses.

*p<0.05, **p<0.01, ***p<0.001

Each reported coefficient estimate in this table is obtained from a separate regression. Results are weighted by UPC. The data compares Loblaws relative to Superstore supermarkets from June 1, 2012 to February 28, 2013, with the post-implementation period after August 10, 2012.

APPENDIX D

Estimated effect of the Guiding Stars system using levels.

	0-Star Share	1-Star Share	2-Star Share	3-Star Share	Star Rating
Supermarket Transaction data	-0.005*** (0.001)	0.002*** (0.000)	-0.002*** (0.000)	0.005*** (0.001)	0.013*** (0.003)
	Calories	Dietary Fibre	Protein	Omega 3s	Total Fat
Supermarket Transaction data	-0.152 (0.176)	0.009*** (0.003)	0.004 (0.011)	2.116*** (0.387)	0.011 (0.010)
	Saturated Fat	Trans Fat	Sodium	Sugar	
Supermarket Transaction data	-0.004 (0.004)	-0.003*** (0.000)	-0.348 (0.369)	-0.113*** (0.023)	

Standard errors in parentheses.

*p<0.05, **p<0.01, ***p<0.001

Each reported coefficient estimate in this table is obtained from a separate regression. Results are weighted by UPC. The data compares Loblaws relative to Zehrs supermarkets from June 1, 2012 to February 28, 2013, with the post-implementation period after August 10, 2012. The outcome measure is in levels.

APPENDIX E

Estimated effect of the Guiding Stars system on the log(nutritional effects per serving purchased).

	Calories	Dietary Fibre	Protein	Omega 3s	Total Fat
Supermarket Transaction data	0.001 (0.001)	0.005* (0.002)	0.011*** (0.003)	0.055*** (0.009)	0.007** (0.003)
	Saturated Fat	Trans Fat	Sodium	Sugar	
Supermarket Transaction data	0.004 (0.003)	-0.025*** (0.006)	0.0085** (0.003)	-0.017*** (0.003)	

Standard errors in parentheses.

*p<0.05, **p<0.01, ***p<0.001

Each reported coefficient estimate in this table is obtained from a separate regression. Results are weighted per serving. The data compares Loblaws relative to Zehrs supermarkets from June 1, 2012 to February 28, 2013, with the post-implementation period after August 10, 2012.